

# DR. JEFFREY SHARKEY

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Dr. Jeffrey Sharkey is the Managing Partner of the Capitol Alliance Group, Inc., one of Florida's top state level government relations' and lobbying firms with extensive experience in strategic issues' management, legislative and state agency policy analysis and government relations advocacy for a diverse list of private and public sector clients.

Dr. Sharkey has over 25 years of government relations and business consulting experience in addition to 6 years of employment at senior positions in the Executive and Legislative branches of Florida Government. His lobbying expertise includes extensive advocacy in the following areas: *affordable and workforce housing, entertainment and media, commercial space and aerospace, K-12 and postsecondary education, intermodal transportation (seaports, airports, rail), advanced computing and biotechnology, health care, economic development, public and private infrastructure funding, finance and tax, professional and recreational sports, as well as many other areas.*

As managing partner in the firm, he works extensively with the State Agencies, the Executive Office of the Governor and the Legislature in securing appropriations for educational institutions, technology companies, workforce and affordable housing, multimodal transportation and infrastructure. Dr. Sharkey has been at the forefront of advocacy for major industries, businesses and non-profit organizations, including: Willis Global, Tesla Motors, the Florida Board of Governors, Optima Health Care, Margaritaville Holdings, the PGA Tour, PGA of America, Bing Energy, Port of Miami, local cities and counties, Take Stock in Children, SpaceX, United Way, The Climate Exchange, Big Bend Community Based Care and many others.

Dr. Sharkey is owner of several other companies, including Coral Sky Development, a multifamily housing development consulting company, Sharkey's Capital Café restaurants and Sharkey's Coffee Company. Dr. Sharkey continues to expand his professional background in economic development research, policy and planning and is involved in various domestic and international consulting activities. He has worked in England, Thailand, Latin America and in other parts of the world as a consultant for various international agencies. A native of Minnesota, he holds a B.S. degree in English, a M.Ed. in Educational Research, a M.S. in Sociology and Economics and a Ph.D. from Florida State University.

