

Date: June 25, 2015

To: Kim Wood, Chief of Engineering Coordination  
Division of Engineering Services

From: Shanea Y. Wilks, Director  
Minority, Women, & Small Business Enterprise (MWSBE)  
Office of Economic Vitality

Subject: MWBE Analysis for the Killearn Lakes Greenways Maintenance and Restoration Project (BC-06-25-15-39)

The Minority, Women, & Small Business Enterprise (MWSBE) Division reviewed the MWBE Participation Plans for four (4) firms to determine if the 17% MBE and 9% WBE Aspirational Targets for Construction Subcontracting were achieved for the Killearn Lakes Greenways Maintenance and Restoration Project.

The submitted MWBE Participation Plans for each bidder are as follows:

**Allen's Excavation, Inc.** met the MWBE Aspirational Target for Construction Subcontracting; therefore, the Good Faith Effort Form is not required. The MWBE firms listed below are the firms **Allen's Excavation, Inc.** intends to utilize on this project.

Total Bid Amount	\$1,018,437				
Name of MWBE	Race/Gender	Certifying Agency	Goods & Services	MWBE Dollars	MWBE Utilization
Bannerman Landscape, LLC	Non-Minority Female	City of Tallahassee	Landscaping	\$91,660	9.0%
Gaines & Sons Striping, Inc.	African American Male	City of Tallahassee	Sodding & Landscaping	\$140,330	13.8%
Capital City Contracting, LLC	African American Male	Leon County	Concrete & Rip Rap	\$32,805	3.2%
<b>Total MWBE Dollars</b>				\$264,795	
<b>Total MWBE Utilization Percentage</b>					26.0%

**Sandco, Inc.** met the MWBE Aspirational Target for Construction Subcontracting; therefore, the Good Faith Effort Form is not required. The MWBE firms listed below are the firms **Sandco, Inc.** intends to utilize on this project.

Total Bid Amount	\$1,141,755				
Name of MWBE	Race/Gender	Certifying Agency	Goods & Services	MWBE Dollars	MWBE Utilization
Florida Developers, Inc.	African American Male	City of Tallahassee	Rip Rap, Silt Fence, Tree Protection & Hay Bales	\$194,099	17.0%
Persica Landscaping Co., Inc.	Non-Minority Female	City of Tallahassee	Landscaping	\$102,758	9.0%
<b>Total MWBE Dollars</b>				\$296,857	
<b>Total MWBE Utilization Percentage</b>					26.0%

**Talcon Group, LLC** met the MWBE Aspirational Target for Construction Subcontracting; therefore, the Good Faith Effort Form is not required. The MWBE firms listed below are the firms **Talcon Group, LLC** intends to utilize on this project.

<b>Total Bid Amount</b>		<b>\$1,618,500</b>			
<b>Name of MWBE</b>	<b>Race/Gender</b>	<b>Certifying Agency</b>	<b>Goods &amp; Services</b>	<b>MWBE Dollars</b>	<b>MWBE Utilization</b>
Bannerman Landscape, LLC	Non-Minority Female	City of Tallahassee	Landscaping	\$145,700	9.0%
Merit Enterprises, LLC	African American Female	City of Tallahassee	Clearing, Erosion Control, Trucking, Etc.	\$275,145	17.0%
<b>Total MWBE Dollars</b>				\$420,845	
<b>Total MWBE Utilization Percentage</b>					26.0%

**North Florida Asphalt, Inc.** met the MWBE Aspirational Target for Construction Subcontracting; therefore, the Good Faith Effort Form is not required. The MWBE firms listed below are the firms **North Florida Asphalt, Inc.** intends to utilize on this project.

<b>Total Bid Amount</b>		<b>\$1,488,024</b>			
<b>Name of MWBE</b>	<b>Race/Gender</b>	<b>Certifying Agency</b>	<b>Goods &amp; Services</b>	<b>MWBE Dollars</b>	<b>MWBE Utilization</b>
Florida Developers, Inc.	African American Male	City of Tallahassee	Erosion Controls, Clearing	\$253,000	17%
Persica Landscaping Co., Inc.	Non-Minority Female	City of Tallahassee	Landscaping	\$97,200	6.5%
Suzanne Diambra Landscaping, Inc.	Non-Minority Female	City of Tallahassee	Concrete, Sod	\$36,800	2.5%
<b>Total MWBE Dollars</b>				\$387,000	
<b>Total MWBE Utilization Percentage</b>					26%