

# BOARD OF COUNTY COMMISSIONERS

## Inter-Office Memorandum

Date: November 19, 2014

To: Leigh Davis, Director of Division of Parks and Recreation  
Department of Public Works

From: Shanea Y. Wilks, Director of Minority, Women, & Small Business Enterprise (MWSBE)  
Office of Economic Vitality

Subject: MWBE Analysis for the Fred George Basin Greenway Project (BC-11-13-14-05)

The Minority, Women, & Small Business Enterprise (MWSBE) Division reviewed the MWBE Participation Plans for five (5) firms to determine if the 17% MBE and 9% WBE Aspirational Targets for Construction Subcontracting were achieved for the Fred George Basin Greenway Project.

The submitted MWBE Participation Plans for each bidder is as follows:

**C.W. Roberts Contracting, Inc.** did not meet the MBE Aspirational Target for Construction Subcontracting; however, they did exceed the WBE Aspirational Target within their bid submission. The Good Faith Effort Form was completed as required. The MWBE firms listed below are the firms **C.W. Roberts Contracting, Inc.** intends to utilize on this project.

Total Bid Amount		\$2,789,682.20			
Name of MWBE	Race/Gender	Certifying Agency	Goods & Services	MWBE Dollars	MWBE Utilization
Suzanne Diambra Landscaping	Non-Minority Female	City of Tallahassee	Landscape & Concrete	579,913.87	20.79%
Florida Developers, Inc.	African American Male	City of Tallahassee	Underground Utility	421,226.00	15.10%
<b>Total MWBE Dollars</b>				1,001,139.87	
<b>Total MWBE Utilization Percentage</b>					35.89%

**North Florida Asphalt, Inc.** exceeded the MWBE Aspirational Targets for Construction Subcontracting for the project. The MWBE firms listed below are the firms **North Florida Asphalt, Inc.** intends to utilize on this project.

Total Bid Amount		\$3,006,998.65			
Name of MWBE	Race/Gender	Certifying Agency	Goods & Services	MWBE Dollars	MWBE Utilization
Gaines and Sons	African American Male	City of Tallahassee	Pavement Markings/M.O.T.	\$15,009.43	.50%
Lennox Martin Builders of FL	African American Male	City of Tallahassee	Irrigation	384,328.00	12.78%
Capital City Contracting, Inc.	African American Male	Leon County	Concrete	\$128,358.00	4.27%
Suzanne Diambra Landscaping	Non-Minority Female	City of Tallahassee	Landscaping	451,926.62	15.03%
Bannerman Landscaping	Non-Minority Female	City of Tallahassee	Arborist	26,000.00	0.86%
<b>Total MWBE Dollars</b>				\$1,005,622.05	
<b>Total MWBE Utilization Percentage</b>					33.44%

**Allen’s Excavation, Inc.** exceeded the MWBE Aspirational Targets for Construction Subcontracting in their bid submission. The MWBE firms listed below are the firms **Allen’s Excavation, Inc.** intends to utilize on this project.

<b>Total Bid Amount</b>	<b>\$3,315,435.00</b>				
<b>Name of MWBE</b>	<b>Race/Gender</b>	<b>Certifying Agency</b>	<b>Goods and Services</b>	<b>MWBE Dollars</b>	<b>MWBE Utilization</b>
Council Contracting, Inc.	Non-Minority Female	City of Tallahassee	Building Construction	267,000.00	8.05%
Delacy Farm Sod	Non-Minority Female	City of Tallahassee	Sod, Landscape	37,000.00	1.12%
Gaines & Sons Striping, Inc.	African American Male	City of Tallahassee	Traffic Paint, Thermoplastic, Traffic Marking, Landscaping	458,000.00	13.81%
Capital City Contracting, LLC	African American Male	Leon County	Concrete	110,000.00	3.32%
<b>Total MWBE Dollars</b>				\$872,000	
<b>Total MWBE Utilization Percentage</b>				26.30%	

**Talcon Group, LLC** exceeded the MBE Aspirational Target for Construction Subcontracting, but did not meet the WBE Aspirational Target in their bid submission. The Good Faith Effort Form was completed as required. The MWBE firms listed below are the firms **Talcon Group, LLC** intends to utilize on this project.

<b>Total Bid Amount</b>	<b>\$3,414,150.75</b>				
<b>Name of MWBE</b>	<b>Race/Gender</b>	<b>Certifying Agency</b>	<b>Goods and Services</b>	<b>MWBE Dollars</b>	<b>MWBE Utilization</b>
Merit Enterprises, LLC	African American Male	City of Tallahassee	Trucking	89,000.00	2.61%
Florida Developers, Inc.	African American Male	City of Tallahassee	Trucking	500,000.00	14.64%
Gaines and Sons Striping, Inc.	African American Male	City of Tallahassee	M.O.T. & Striping	400,000.00	11.72%
Panther Creek Sod Farms, LLC	Non-Minority Female	City of Tallahassee	Landscaping	45,000.00	1.32%
Moore Bass Consulting, Inc.	Non-Minority Female	City of Tallahassee	Survey & Asbuilts	15,000.00	0.44%
<b>Total MWBE Dollars</b>				\$1,049,000.00	
<b>Total MWBE Utilization Percentage</b>				30.73%	

**Sandco, Inc.** exceeded the MWBE Aspirational Targets for Construction Subcontracting in their bid submission. The MWBE firms listed below are the firms **Sandco, Inc.** intends to utilize on this project.

<b>Total Bid Amount</b>		<b>\$3,479,173.97</b>			
<b>Name of MWBE</b>	<b>Race/Gender</b>	<b>Certifying Agency</b>	<b>Goods and Services</b>	<b>MWBE Dollars</b>	<b>MWBE Utilization</b>
Florida Developers	African American Male	City of Tallahassee	Storm Drainage	400,000.00	11.50%
Mettron Contractors	African American Female	City of Tallahassee	Water & Sewer	140,000.00	4.02%
Gaines and Sons Striping	African American Male	City of Tallahassee	M.O.T. and Striping	150,000.00	4.31%
Suzanne Diambra Landscaping	Non-Minority Female	City of Tallahassee	Landscaping and Concrete	100,000.00	2.87%
Persica Landscaping	Non-Minority Female	City of Tallahassee	Landscaping and Irrigation	200,000.00	5.75%
Delacy Farm Sod	Non-Minority Female	City of Tallahassee	Grassing	35,000.00	1.01%
<b>Total MWBE Dollars</b>				<b>\$1,025,000</b>	
<b>Total MWBE Utilization Percentage</b>				<b>29.46%</b>	