

**Attached is
Additional Information
for
Agenda Item No. 17**

**Consideration of Primary Healthcare Program Allocations for
Fiscal Year 2009/2010**

**Board of County Commissioners Meeting of Tuesday, September 8,
2009**

This document distributed: Friday, September 04, 2009



Board of County Commissioners
Leon County, Florida
www.leoncountyfl.gov

Agenda Item
Executive Summary

September 8, 2009

Title:

Additional Information Regarding the Consideration of Primary Healthcare Program Allocations for Fiscal Year 2009/2010

Staff:

Parvez Alam, County Administrator
Vincent S. Long, Deputy County Administrator
Candice M. Wilson Director, Health and Human Services

Issue Briefing:

On September 3, 2009, subsequent to the September 8, 2009 agenda being distributed, the Healthcare Advisory Board (HAB) held its regular meeting, which included discussions regarding recommendations for primary healthcare funding.

Staff provided the HAB with a budget overview, including the current FY 08/09 funding and the tentative FY 09/10 allocations. Staff explained the HAB recommendations would be provided to the Board for consideration during the September 8, 2009 meeting.

Presentations were made by the representatives for the Leon County Health Department, Capital Medical Society Foundation (WeCare), Neighborhood Health Services, and Bond Community Health Center; written requests were provided by some of the entities (Attachment #1). Bond also made a request for "seed" funding in the amount of \$150,000, for the provision of dental services through the Bond Community Health Center. The following table summarizes the HAB's recommendations for primary healthcare funding; funds are already included in the tentative budget for these allocations:

Table 1: Healthcare Advisory Board – FY2009/2010 Funding Recommendations

	Continued Funding	Additional Allocation	Total Recommended Funding
Bond Community Health Center	\$329,380	\$44,870	\$374,250
Bond – Women & Children's Health Program	\$248,260	n/a	\$248,260
Neighborhood Health Services	\$355,000	\$44,870	\$399,870
FAMU Pharmacy	\$355,000	n/a	\$355,000
WeCare	\$90,043	\$12,000	\$102,043
Total*	\$1,377,683	\$101,740	\$1,479,423

* In addition, Healthy Kids/Kid Care (\$7,514) will also be funded as a direct allocation in the budget.

Bond requested staff convey that the unallocated funding was due to a requested reduction, by Bond, in a prior fiscal year. Bond also expressed a desire to change its contractual relationship with FAMU Pharmacy and requested that a portion of FAMU's funding be redirected to Bond to

Title: Additional Information Regarding the Consideration of Primary Healthcare Program
Allocations for Fiscal Year 2009/2010

September 8, 2009

Page 2

allow for the provision of pharmaceutical services at the Bond Community Health Center. The HAB expressed that it was not opposed to a contractual change between Bond and FAMU Pharmacy.

The HAB expressed its thanks to the Board of County Commissioners for holding the Primary Healthcare Program harmless during the FY 09/10 budget deliberations. The HAB requested that staff convey to the Board that there are considerable unmet needs in the community due to the significant number of uninsured/underinsured persons requiring care in the community and the lack of funding associated with providing services to them. In addition, the HAB requested that staff provide the Board with a breakdown of the total amount of additional funding that had been requested (Attachment #2).

Fiscal Impact:

The tentative FY2009/2010 budget includes funding which can support the allocations recommended by the HAB.

Options:

(Note: This replaces option #3 included in the original agenda item)

3. Accept the HAB's recommended FY2009/2010 health care funding allocation as follows:
 - a. Bond: Community Health Center \$374,250 and Women & Children's Health Program \$248,260; total funding \$622,510
 - b. Neighborhood Health Services: \$399,870
 - c. FAMU Pharmacy: \$355,000
 - d. WeCare: \$102,043

Attachments:

1. Additional Funding Requests
2. Table of Additional Funding Requests

**BOND COMMUNITY HEALTH CENTER, Inc.**

September 3, 2009

James Stockwell, Chair
Leon County Board of County Commissioners, HAB
918 Railroad Avenue
Tallahassee, Florida 32310

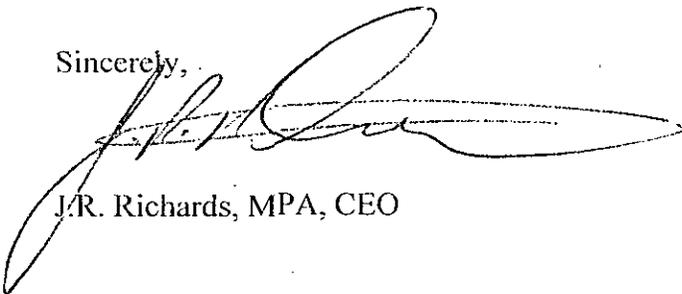
Dear Mr. Stockwell:

This letter will serve as Bond Community Health Center's (BCHC) official request for additional County funding to address the shortfall that exist when providing primary preventive healthcare services to the uninsured Leon County residents attending Bond. In 2008 the Center received \$329,380 from the Leon County Primary Care Program and \$191,200 from the Leon County Health Department Program (DOH).

In 2008, BCHC provided preventive primary healthcare services to 10,758 patients. During the same time period, the center recorded 26,757 visits/encounters, an almost 10% **increase** from the 2007 number of 25,294 visits. Of the 2008 visits, 12,331 were uninsured Leon County encounters associated with the aforementioned Health Department and Leon County Primary Care program contracts. These uninsured Leon County visits represent 46% of the center's total visits. Of the 12,331 uninsured Leon County visits, the Leon County Primary Care Program funded and paid for 2,635 visits at \$125 per visit and the Health Department funded and paid for 1,530 visits at \$125 per visit for a total of 4,165 visits that are funded by LCBC and the Health department.

Both programs only fund 4,165 visits of the centers 12,331 uninsured visits for Leon County residents. This leaves 8,166 uninsured Leon County visits that are not funded and Bond absorbs these is cost. At \$125 per visit, BCHC calculates the cost for these 8,166 unfunded visits to be \$1,020,750. BCHC is requesting an increase in its Leon County Primary Care Program funding of an additional \$300,000 to address this shortfall in funding. The current funding for this program was expended earlier than expected due to this shortfall.

Sincerely,



J.R. Richards, MPA, CEO

Neighborhood Health Services, Inc.
Report to Health Advisory Board and Request for Additional Funding

VISION: In three years to be Florida's premier community based "safety-net" provider of primary health care services and mental health services to the uninsured and underserved and a recognized leader in health education, prevention, and outreach.

FY 2008-2009 FUNDING: Leon County currently funds a portion of the operations of Neighborhood Health Services in the amount of \$355,000 per fiscal year. Draw-downs are made based on the number of encounters billed at \$125.00 per encounter. This amounts to payment for 2,840 (\$355,000/\$125) encounters per fiscal year or 236 per month.

FY 2008-2009 RESULTS: Neighborhood Health Services has transformed itself into a high-performance primary care and mental health care facility for the uninsured and underserved. We have tripled the number of patient encounters to more than 900 per month, cut costs per encounter, *and* significantly improved client satisfaction. We have also established a solid mental health clinic and begun Project Integrated Health, an inter-disciplinary community-health project. We have implemented electronic medical records to move us toward paperless systems. We have renewed and reenergized our working relationship with our community partners, including We Care, Bond, Florida A&M, and FSU College of Medicine. But most importantly, we have rededicated ourselves to the service of those who come to us in need.

REQUESTED FY 2009-2010 FUNDING: We request that Leon County increase our funding by \$250,000 (for a total of \$605,000). This would amount to payment for 4,840 (\$605,000/\$125) encounters per fiscal year or 403 per month. Our current number of encounters justifies the requested amount and more.

STRATEGY, TARGETS, AND COMMITMENT:

Our strategic plan calls for improvement in all phases of our operations. Our targets for the next fiscal year include the following:

- 15,000 PRIMARY HEALTH CARE ENCOUNTERS
- 2,000 MENTAL HEALTH ENCOUNTERS
- 500 SPECIALTY CARE ENCOUNTERS
- \$85 COST PER ENCOUNTER

In addition, at the management level, we will develop effective and meaningful metrics for self-management and review by funding agencies. We commit to making a presentation to share our newly-developed metrics with the Health Advisory Board within the next six months.

The Capital Medical Society Foundation's *We Care Network* Past Year Accomplishments and Future Year Goals (as of 9/3/09)

Mission: *To continuously work, promote and support efforts to assure timely access to quality medical care for all, through its work as an active, dedicated and well informed committee. Its particular focus is advising and guiding the We Care Network.*

1. During the 2008-2009 year, the *We Care Network* accomplished the following:

- Received prestigious Sapphire "Award of Distinction" from The Blue Foundation.
- Promoted a medical case manager to Program Coordinator for the *We Care Network*.
- Served 350 new medical patients in Leon County.
- Physicians donated \$835,819 in medical care to patients in Leon County.
- Served 121 new dental patients in Leon County.
- Dentists donated \$144,963 in dental care to patients in Leon County.
- Spent \$13,528 on Patient Assistance for prescription medications, transportation and dentures.
- Provided short-term case management to assist 511 patients, who don't qualify for the *We Care Network*.
- Continued to recruit volunteer physicians and dentists for sovereign immunity protection through the State of Florida's Volunteer Health Care Provider Program (VHCPP).
- Increased the number of volunteer physicians and dentists with signed Sovereign Immunity contracts from 187 to 304.
- Changed the name of our dental program from *Project Dental Care* to *We Care Dental Network*, to better reflect the collaboration between local physicians and dentists.
- Initiated a Dental Committee of general dentists, oral surgeons, periodontists, and endodontists for the *We Care Dental Network* to advice and develop policy for the program.
- Established a strong collaborative relationship between the CMS Foundation and the Leon County Dental Association.
- Received first-time (maybe one-time) funding from the Florida Dental Health Foundation for operating the *We Care Dental Network*.
- Completed an automatic dental report that generates trending statistics from our patient tracking system. (Lotus Notes software)
- Coordinated 5 Dental Clinic Days for indigent adults at the Leon County Health Department with volunteer dentists. In May, we had 100% attendance from all scheduled volunteer dentists and patients.
- Recruited a gynecologist and an internist to our Access to Care Committee.
- Conducted trainings for all *We Care Network* staff in grant writing and follow-up reporting.
- Recruited one internist to serve on our Medical Review Team.
- Continued our recruitment campaign for volunteer specialists. To date, we are down to 7 that do not participate yet.
- Recruited ancillary medical provider, Tallahassee Health Imaging to donate CT scans and MRIs to patients in the *We Care Network*.



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Karen Wendland, M.S.
Executive Director

2. For the 2009-2010 year, the *We Care Network* has set the following goals:

- Fill a vacancy for a case manager to handle Leon and Wakulla Counties caseload.
- Sign up 100% of our volunteer physician specialists and dentists for sovereign immunity protection through the State of Florida's Volunteer Health Care Provider Program (VHCPP).
- Obtain active participation from all ancillary medical providers in the community, i.e. Select Specialty Hospital.
- Develop and upgrade the *We Care Network* patient tracking system software.
- Provide donated specialty medical care to approximately 500 qualified patients.
- Provide short-term case management to assist patients who do not qualify for the *We Care Network*, but may qualify for other programs.
- Increase access to gynecological care for *We Care Network* patients.
- Purchase medications for all our patients, as needed from the FAMU Pharmacy or other discounted programs we negotiated with local pharmacies.
- Continue to help our patients apply for assistance programs through national pharmaceutical companies.
- Assist our patients with transportation to and from medical appointments, with bus passes and gas cards.
- Develop the Medical Review Team, to include 2 more internists or family practitioners, 1 general surgeon, and 1 gynecologist.
- Coordinate a joint continuing education program for volunteer dentists and physicians on November 10, 2009.
- Conduct monthly in-service trainings for case managers in order to improve case management skills.
- Expand the *We Care Dental Network*.
 - Recruit additional oral surgeons, periodontists, and endodontists to participate.
 - Increase funding for dentures and transportation for dental patients.
 - Include routine dental care in the scope of services available.

3. Funding request for 2009-2010 for the *We Care Network*:

The *We Care Network* has received \$90,043 in annual funding from the Leon County Commission, since the inception of its indigent care program (CareNet) in 2002. This consistent funding has been critical to our success and we are very grateful for the financial support.

If the Commission considers an increase in funding, we would request an increase of \$12,000. We could use this increase, in terms of inflation, helping us to be competitive in hiring and retaining qualified staff. We would allocate the additional funding to our Patient Assistance Fund, enabling us to buy more dentures, prescription medications and bus passes for our patients.

Request:

\$5,000 – Operating Costs

\$7,000 – Patient Assistance Fund

**Additional Funding Requests
 Presented at the September 3, 2009 HAB Meeting**

<u>AGENCY</u>	<u>ADDITIONAL FUNDING REQUESTED</u>
Bond	300,000.00
Bond Dental Program	150,000.00
Neighborhood Health Services	250,000.00
WeCare	12,000.00
Total FY09/10 Funding Requests:	712,000.00
Less Recommended Allocation*	(101,740.00)
Net Additional Funding Requested for FY 09/10	610,260.00

*The above allocation reflects contractual increases for Bond Community Health Center (\$44,870), WeCare (\$12,000), and Neighborhood Health Services (\$44,870). The net impact to the budget is \$0.