

PHASE II COST DATA FORM
 QUALIFICATIONS FOR INSURANCE BROKER SERVICES; RFQ BC-06-30-09-34
 All SEALED BIDS DUE NO LATER THAN AUGUST 18, 2009 2:00 P.M.
 Tail coverage and/or retroactive dates must be addressed where appropriate.
 All coverages are effective 10/1/09 through 9/30/10

Broker: BROWN & BROWN of FLORIDA, INC.

#	Description	Coverage/Service	Annual Premium Amount	Proposed Provider/Insurer	Coverage Option	Commission/Fee
1	Property (includes Boiler & Machinery with Policy Limit of \$50MIL)	Buildings, Contents, EDP, Inland Marine, Mobile Equipment, Boiler & Machinery TIV \$150,000,000 Policy Limit \$150,000,000 * Ded. \$25,000/3% named windstorm *	\$650,122	Preferred Governmental Insurance Trust (PGIT)	This line of coverage may be purchased separately <input checked="" type="radio"/> yes <input type="radio"/> no (circle one). If no, this line must be bundled with _____.	Commission (circle one) <input checked="" type="radio"/> Yes <input type="radio"/> No 6.3% Fee in addition to Premium (circle one) Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, amount: \$
2	General Liability	Bodily Injury & Property Damage; Personal Injury & Advertising Injury; Products & Completed Operations Policy Limit \$3MIL/\$6MIL Ded. \$10,000	\$163,197	Travelers	This line of coverage may be purchased separately <input type="radio"/> yes <input checked="" type="radio"/> no (circle one). If no, this line must be bundled with _____. POL/EPL, AUTO	Commission (circle one) <input checked="" type="radio"/> Yes <input type="radio"/> No 7% Fee in addition to Premium (circle one) Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, amount: \$
3	Public Official Liability & EPL	Policy Limit \$3MIL/\$3MIL Ded. \$25,000 Retroactive Date: 10/1/98	\$81,915	Travelers	This line of coverage may be purchased separately <input type="radio"/> yes <input checked="" type="radio"/> no (circle one). If no, this line must be bundled with _____. GL, Auto	Commission (circle one) <input checked="" type="radio"/> Yes <input type="radio"/> No 7% Fee in addition to Premium (circle one) Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, amount: \$
4	Automobile Liability	352 Units – Auto Liability 160 Units – Comprehensive 192 Units – Collision Policy Limit \$3MIL Ded. 10,000	\$100,966	Travelers	This line of coverage may be purchased separately <input type="radio"/> yes <input checked="" type="radio"/> no (circle one). If no, this line must be bundled with _____. GL, POL/EPL	Commission (circle one) <input checked="" type="radio"/> Yes <input type="radio"/> No 7% Fee in addition to Premium (circle one) Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, amount: \$
5	Excess Workers' Compensation 16	SIR \$350,000 Part I – Statutory Part II - \$1MIL Estimated Payroll \$70,000,000	\$275,199	Preferred Governmental Insurance Trust (PGIT)	This line of coverage may be purchased separately <input checked="" type="radio"/> yes <input type="radio"/> no (circle one). If no, this line must be bundled with _____.	Commission (circle one) <input checked="" type="radio"/> Yes <input type="radio"/> No 6.3% Fee in addition to Premium (circle one) Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, amount: \$

* PGIT Property Policy Limit: \$125,000,000 * PGIT Named Windstorm Deductible: 5% (Please See Attached FEMA Information)

Attachment # 2
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6	Excess Workers' Compensation	SIR \$500,000 Part I - Statutory Part II - \$1MIL Estimated Payroll \$70,000,000	Not Available	Travelers PGIT	This line of coverage may be purchased separately yes no (circle one). If no, this line must be bundled with _____.	Commission (circle one) Yes No Fee in addition to Premium (circle one) Yes No If yes, amount: \$
7	Third Party Administrator, WC	Claims adjusting; Litigation Management; Subrogation	\$54,075	PGCS	This line of coverage may be purchased separately <input checked="" type="radio"/> yes <input type="radio"/> no (circle one). If no, this line must be bundled with _____.	Commission (circle one) Yes <input checked="" type="radio"/> No Fee in addition to Premium (circle one) Yes <input checked="" type="radio"/> No If yes, amount: \$

The successful proposer for General Liability (including Employment Practices and Public Official Liability) will be assigned the responsibility to market and secure Pollution Liability, Accidental Death and Dismemberment, Volunteer Fire Services and Aviation Liability as indicated below:

1	Storage Tank Liability/Pollution	Public Entities, Tanks & Landfills Policy Limit \$5MIL Ded. \$10,000 Public Entities \$25,000 Tanks & Landfills
2	Accidental Death & Dismemberment	Law Enforcement: Occupational: \$60K Fresh Pursuit: \$60K Intentional Death: \$180K Community Services Program: Blanket Accident Insurance Policy Limit: Medical: \$5,000 A D & D: \$10,000

Broker:

3	Aviation	Law Enforcement Use: 2 Helicopters, liability only 1 Helicopter, hull coverage 1 FLIR System Policy Limit: \$100K/Passenger \$1MIL/Occurrence Ded. \$1K Not In Motion 5% of Insured Value: In Motion
4	Volunteer Fire Services	1. Package: Property; General Liability; Crime; Portable Equipment; Management Liability Policy Limits: Property: \$54,675 Ded. \$250 General Liability: \$1MIL/2MIL Ded. N/A Crime: \$25,000 Ded. N/A Portable Equipment: Guaranteed Replacement Cost Ded. \$100 2. Commercial Auto: Liability: \$1MIL AV or ACV Ded. \$100

This bid response is submitted by the below named firm/individual by the undersigned authorized representative:



Authorized Representative, Signature
Stephen Farmer

Authorized Representative, Printed

8/17/09

Date



Coordination with FEMA

Our organizations have achieved an intimate understanding of FEMA's interpretation of the Stafford Act and how the Act impacts future public entity loss reimbursements. We have also established a process with FEMA personnel that will improve their ability to quickly pay public assistance funds to our clients. For example, we have provided a current property policy and schedule to FEMA in advance of any losses so that FEMA will not need to request this information directly from our clients. We have also coordinated the efforts of the insurance company's loss adjusters to better align with the data that FEMA requires on their Project Worksheets. These Project Worksheets are an integral part of FEMA's reimbursement process and can significantly slow the process if they are not completed accurately.

In the event of a major loss, Brown & Brown of Florida, Inc. will be assisting in every step of the insurance company claims process as well as the FEMA reimbursement process. We are confident that with the processes in place we can effectively improve the expediting of claim payments in most cases by several weeks.

With regards to Windstorm deductibles, the following question and answer comes directly from the FEMA website:

Does the Public Assistance Program fund deductibles?

Yes, FEMA deducts the total insurance proceeds received or anticipated from the total cost of the project. The remaining amount is reimbursed, which usually includes deductibles, non-recoverable costs, or uninsurable losses. If the insurance policy covers both eligible costs, such as property coverage, and ineligible costs, such as business interruption coverage, then reimbursement for the deductible will be reasonably prorated based on the insurance settlement.

Please keep this in mind when selecting the Named Windstorm Deductible for the Leon County Property Insurance Program