



Comcast Cable
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January 10, 2008

VIA CERTIFIED MAIL

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Mr. Parwez Alam
 Leon Co. Administrator
 Leon County County Court House
 301 South Monroe Street, 5th Floor
 Tallahassee, FL 32301

Dear Mr. Alam:

Thank you again for the opportunity to present and discuss Comcast of Tallahassee's cable-related video services as well as our high-speed internet and Comcast Digital Voice offerings.

As a review, this letter is sent in follow up of our meeting of October 18, 2007, as well as the email inquires from Leon County (the "County") regarding section V. (M) of Comcast's franchise with the County. Specifically, that provision of the franchise allows that the County may request that the Franchisee (Comcast) participate in an evaluation and review of Comcast cable services offered to its subscribers. This letter will serve as Comcast's response to the County's request.

Video Services

For our Leon County subscribers, Comcast offers a robust channel lineup offering that includes a variety of video packages and tiers. We provide a broadcast basic tier with 24 channels including all of the local broadcast basic stations. With our direct fiber feeds to the local stations, we offer crystal-clear reception on the local channels as well as a back up antenna to ensure continued carriage during storms and accidental cutting of fiber lines. Additionally, we offer an expanded channel line up of 34 additional channels and a Value Pak of 14 more channels for a full basic offering of 72 channels.

We offer all premium channels; such as HBO, the Movie Channel, Showtime and Starz; as well as a variety of digital packages and tiers. We also offer a Family Tier and a Sports and Entertainment Tier. We offer a wide variety of viewing choices including broad categories of programming such as children's programming, sports, news, special interest programming, i.e., TV One which is of interest to African-Americans, and much more. A copy of our channel line up and service listing is attached.

High-Definition Services

At Comcast, it's no longer about the number of channels but the number of viewing choices. We now offer more than 24 high-definition (HD) channels with more on the way. And with our Video On Demand service, we have more than 200 HD choices for customers at any one time. High-Definition programming includes ESPN HD, National Geographic HD, HGTV HD, premium channels and local broadcast networks stations. We believe that Comcast is the clear choice for HD.

On Demand/ DVRs

On Demand is one of the most exciting innovations in television. With our video library of up to 10,000 programs, our customers can watch, stop, pause and rewind programs -- all from the comfort of their own home. We are adding new content all the time, and most of the programs are free. Our customers can watch the latest movies and programs on their own time just like renting a DVD but without the trip to the video store.

Once, when you wanted to see our favorite programming, you had to arrange our life around the TV program times. But with our digital video recorder (DVR) product, now you can watch your favorite program when you want to. Gone are the days of rushing home to see your favorite prime time program. Gone are the days of relying on trying to figure out the video tape recorders. Using a Comcast DVR, it's easy with our intuitive guide to select and watch your favorite programs on your time. With the guide, you can search for specific programs or category of programs and program the DVR to record programming you are interested in.

High-Speed Internet Services

Comcast offers our high-speed internet service to Leon County customers. We have continually increased the speeds of the product over the past years without any change in price. We are continuing to add value to this product including free security software, games, email and web space.

Comcast Digital Voice

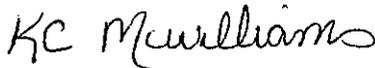
Comcast wants to be the company Leon County residents go to first for their communications needs. Comcast launched our Comcast Digital Voice product last year. No longer do residents need to pay the phone company for landline service. Comcast's product is a Voice Over Internet Protocol service that travels over our own private network lines and not the public internet. Our product is reliable, safe and compliant with E911 requirements. It is also competitively priced with the local phone company's product. With our triple play package, subscribers can get video, high-speed internet and voice services all on one bill. Subscribers can save a bundle on their communications needs.

Conclusion

Comcast provides Leon County residents the best in video, high-speed internet and voice services. We are in compliance with our franchise regarding channel capacity, system performance, PEG access and subscriber complaint procedures. We comply with all applicable federal, state and local laws. Comcast's services in Leon County are comparable to other Florida communities served by Comcast including Jacksonville, Miami-Dade, Naples, West Palm Beach and Leesburg.

Thank you for the opportunity to share with you the successes of our company in your community. We look forward to serving our Leon County subscribers with video, high-speed internet and voice services for many years to come.

Sincerely,



KC McWilliams
General Manager
Comcast, Tallahassee

Cc: Bill Ferry, Vice President of Government Affairs, Comcast Coastal Region
Alan Rosenzweig, Leon County Assistant County Administrator, Leon County
Ken Morris, Intergovernmental Affairs Coordinator, Leon County Administration

High Definition

Only \$6.95 more per month with any digital preferred package or above

HBO HD



SHOWTIME HD



ESPN HD



And more...

HIGH DEFINITION

- FSN HD
- ESPN HD
- ESPN2 HD
- VS/GOLF HD
- TNT HD
- MOJO HD1
- UNIVERSAL HD
- A & E HD
- MHD (MTV)
- DISCOVERY THEATRE HD
- NATIONAL GEOGRAPHIC HD
- FOOD NETWORK HD
- HGTV HD
- HBO P-HD (E)
- CINEMAX P-HD
- SHOWTIME P-HD (E)
- STARZ P-HD
- TBS HD
- CNN HD
- WTXL-ABC-HD- L-HD
- WTWC-NBC-HDTV - L-HD
- WCTV-CBS-HDTV - L-HD
- WTLH-FOX-HDTV - L-HD
- WFSU-PBS-HD - L-HD

Sports & Entertainment

Only \$5 more per month with any digital package



SPORTS TIER

- NFL HD
- FOX COLLEGE SPORTS - ATLANTIC
- FOX COLLEGE SPORTS - CENTRAL
- FOX COLLEGE SPORTS - PACIFIC
- FOX SOCCER CHANNEL
- GOLF TV
- OUTDOOR CHANNEL
- NBA CHANNEL
- NFL NETWORK
- TENNIS CHANNEL
- THE SPORTSMAN CHANNEL
- NHL HOCKEY

Tallahassee, Florida
574-4000

Rates Effective 11/01/07

Comcast
3760 Hartsfield Rd
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Channel Line-up & Rates

Tallahassee

Rates Effective 11/01/07

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