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07/12/07



October 9, 2007

Attn.: Mr. Carl Morgan
Leon County Facilities Management and Construction
1907 - A South Monroe Street
Tallahassee, FL 32301

RE: **Leon County Minimum Security Annex**
MBE Participation
Letter No. LC-01

Dear Carl:

We are writing this letter to clarify our understanding and intent regarding the Minority Participation on the above referenced project that bid today. As we indicated on the telephone, our interpretation was that the Subcontractor target for MBE and WBE combined was 3% for the project. As we reported on the Bid Form, we have a total of 4.91% of our total bid in confirmed MBE and WBE subcontractors. We were aware that the focus for the project was on MBE participation based on the Pre-Bid Meeting but we thought that WBE subcontractors would also be accepted.

During the bid process, several MWSBE subcontractors were contacted with regard to soliciting their participation. Just like all Ajax projects, we actually received a number of MWSBE bids leading up to the 2:00 PM bid time. However, since this was a hard bid project (ie: low bid), only the low bid in each division could be used and submitted on our bid form.

As was discussed on the telephone, we will meet the requirement of 3% for MBE participation on the project in addition to the WBE that was indicated on the bid form. Contact the undersigned if you should have any questions or comments.

Sincerely,
AJAX BUILDING CORPORATION

Todd K Miller
Operations Manager

xc: Derek Gamble - (Ajax Building Corporation)
Jay Smith - (Ajax Building Corporation)
File "C"